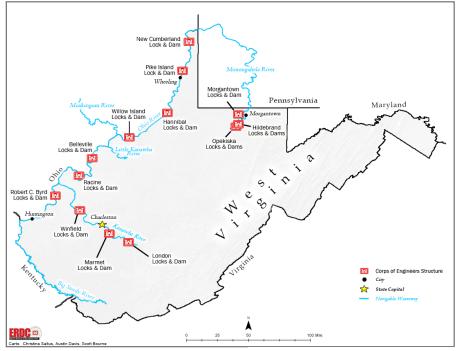
West Virginia

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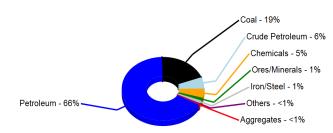


2016 State Quick Facts (Tons in Millions)

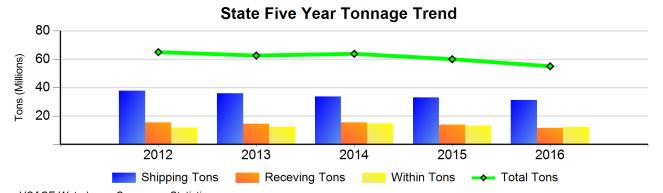
Tons Shipped -31.2 Tons Received -11.7 Tons Shipped Within State -12.2 Total Commerical Docks -122 Total Value (billions)-\$13.15 Total Domestic Tons -55.1 Total Import Tons -0.0 Total Export Tons -0.0 Total Tons -55.1

Source: Waterborne Commerce Statistics, Values estimated from 2012 NDSU Commodity Valuation Study, values indexed by CPI to 2016 price level (Commodity dollar values are not calculated for foreign movements)

2016 All Traffic Commodity Value Distribution



Source: Waterborne Commerce Statistics, Values estimated from 2012 NDSU Commodity Valuation Study, values indexed by CPI to 2016 price level. (Commodity dollar values are not calculated for foreign movements), Remaining 0% unable to release due to insufficient operators



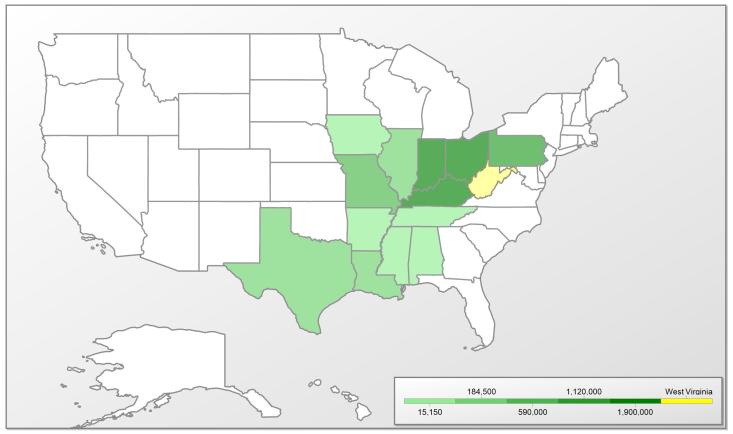
Source: USACE Waterborne Commerce Statistics

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2016 States Sending Commodities to West Virginia



Source: USACE Waterborne Commerce Statistics

| State Sending Tons | Total Tonnage Sent to West Virginia | Top Commodity - % of Total Sent to West Virginia |
|--------------------|---|---|
| Kentucky | 3,428,117 | Aggregates-69% |
| Ohio | 3,183,832 | Coal-72% |
| Pennsylvania | 1,648,896 | Coal-81% |
| Indiana | 1,494,101 | Aggregates-100% |
| Louisiana | 925,676 | Chemicals-35% |
| Missouri | 440,205 | ** |
| Texas | 396,194 | Chemicals-59% |
| Illinois | 81,786 | ** |
| Arkansas | 20,511 | ** |
| Tennessee | 15,512 | ** |
| Alabama | 8,674 | ** |
| Iowa | 7,672 | ** |
| Mississippi | 1,385 | ** |

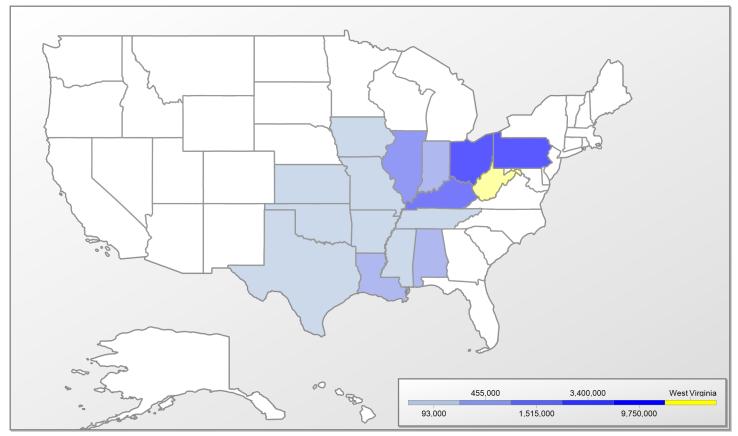
^{**}Unknown and Not Elsewhere Classified Products

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2016 States Receiving Commodities From West Virginia



Source: USACE Waterborne Commerce Statistics

| State Receiving Tons | Total Tonnage Recieved from West Virginia | Top Commodity - % of Total Recieved from West Virginia |
|----------------------|---|---|
| Ohio | 15,318,769 | Coal-93% |
| Pennsylvania | 7,177,351 | Coal-74% |
| Kentucky | 5,634,280 | Petroleum-68% |
| Illinois | 866,454 | ** |
| Louisiana | 853,332 | Crude Petroleum-71% |
| Indiana | 721,601 | Coal-79% |
| Alabama | 278,949 | Coal-94% |
| Texas | 187,697 | Petroleum-59% |
| Tennessee | 46,519 | Petroleum-55% |
| Mississippi | 42,016 | ** |
| Iowa | 31,179 | ** |
| Arkansas | 17,978 | ** |
| Oklahoma | 16,718 | ** |
| Missouri | 9,062 | ** |
| Kansas | 6,088 | ** |

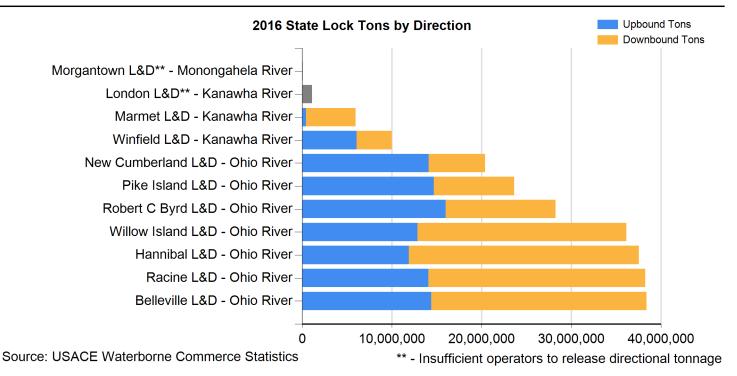
^{**}Unknown and Not Elsewhere Classified Products

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| Commodity Group | Avg Tonnage (Millions) | % of Total Tons (All Years) | Five Year Commodity Trend (Millions of Tons) | | | | |
|---------------------------|---------------------------|--------------------------------|--|---------|---------|---------|---------|
| \ aaroaotoo | 6.757.504 | 440/ | 7.16 | 6.27 | 7.31 | 6.86 | 6.19 |
| Aggregates | 6,757,504 | 11% - | 2012 | 2013 | 2014 | 2015 | 2016 |
| Chemicals 845,884 | 0.45 0.04 | 407 | 0.97 | 0.85 | 0.84 | 0.83 | 0.74 |
| | 1% —— | 2012 | 2013 | 2014 | 2015 | 2016 | |
| | 44 400 600 | 9 72% — | 47.98 | 46.88 | 46.60 | 42.51 | 38.18 |
| Coal | 44,429,699 | | 2012 | 2013 | 2014 | 2015 | 2016 |
| Crude Petroleum 1,038,406 | 2% — | 0.13 | 0.65 | 1.44 | 1.77 | 1 21 | |
| | | 2012 | 2013 | 2014 | 2015 | 2016 | |
| roino | 1 615 | ** | | | | | |
| Grains 1,615 | 1,615 | <u>-</u> | **-2012 | **-2013 | **-2014 | **-2015 | **-2016 |
| Iron/Steel 401,005 | 401 00E | <1% — | 0.40 | 0.42 | 0.35 | 0.42 | 0.42 |
| on/Steel | 401,005 | | 2012 | 2013 | 2014 | 2015 | 2016 |
| Ores/Minerals 347,241 | <1% | 0.37 | 0.21 | 0.31 | 0.39 | 0.46 | |
| | | 2012 | 2013 | 2014 | 2015 | 2016 | |
| Others 428,842 | 40/ | 0.47 | 0.45 | 0.37 | 0.38 | 0.46 | |
| | 420,042 | <1% - | 2012 | 2013 | 2014 | 2015 | 2016 |
| Petroleum | 7 000 500 | 12% — | 7.54 | 6.91 | 6.64 | 6.90 | 7.42 |
| | 7,082,508 | | 2012 | 2013 | 2014 | 2015 | 2016 |



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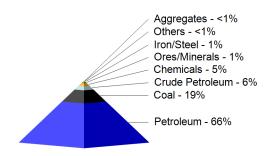


Commodity Value Distribution Charts by Waterway Type

Source: Waterborne Commerce Statistics, Values estimated from 2012 NDSU Commodity Valuation Study, values indexed by CPI to 2016 price level (Values Not Calculated for Foreign Movements)

2016 River Traffic Commodity Value Distribution

Total Value: \$13.15 (Billion)



Remaining <1% unable to release due to insufficient operators

West Virginia 2016 Top 5 Waterways (Tons in thousands; values in Millions of dollars)

| Waterway Name | State Rank | Tons | Value |
|--|------------|----------|------------|
| Ohio River | 1 | 44,296.8 | \$12,166.2 |
| Kanawha River, WV | 2 | 11,690.4 | \$1,837.9 |
| Monongahela River, PA and WV | 3 | 3,712.6 | \$233.7 |
| Big Sandy River, Tug and Levisa Forks, KY and WV | 4 | 1,124.4 | \$145.6 |
| Little Kanawha River, WV | 5 | 312.6 | \$3.9 |

Commodity Values not calculated for foreign/coastal movements.

Source: USACE Waterborne Commerce Statistics, Values estimated from 2012 NDSU Commodity Valuation Study,

values indexed by CPI to 2016 price level

** Insufficient operators to release tonnage

West Virginia 2016 Top 3 Ports (Tons in thousands)

| Port Name | U.S. Rank | Туре | Total Port Tons | Port Tons Within State |
|-----------------------|-----------|-------|-----------------|------------------------|
| Huntington - Tristate | 2 | River | 37,401.8 | 22,914.8 |

Source: USACE Waterborne Commerce Statistics

** Insufficient operators to release tonnage