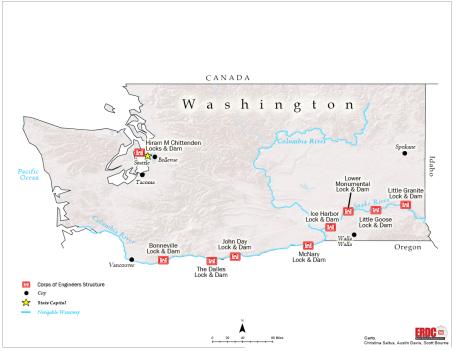
Washington

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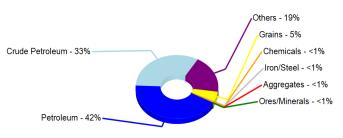


2016 State Quick Facts (Tons in Millions)

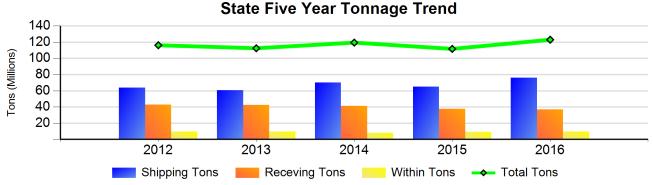
2016 All Traffic Commodity Value Distribution

Tons Shipped -	76.0
Tons Received -	37.1
Tons Shipped Within State -	9.8
Total Commerical Docks -	239
Total Value (billions)-	\$24.70
Total Domestic Tons -	37.7
Total Import Tons -	21.4
Total Export Tons -	63.9
Total Tons -	122.9

Source: Waterborne Commerce Statistics, Values estimated from 2012 NDSU Commodity Valuation Study, values indexed by CPI to 2016 price level (Commodity dollar values are not calculated for foreign movements)



Source: Waterborne Commerce Statistics, Values estimated from 2012 NDSU Commodity Valuation Study, values indexed by CPI to 2016 price level. (Commodity dollar values are not calculated for foreign movements), Remaining 0% unable to release due to insufficient operators



Source: USACE Waterborne Commerce Statistics

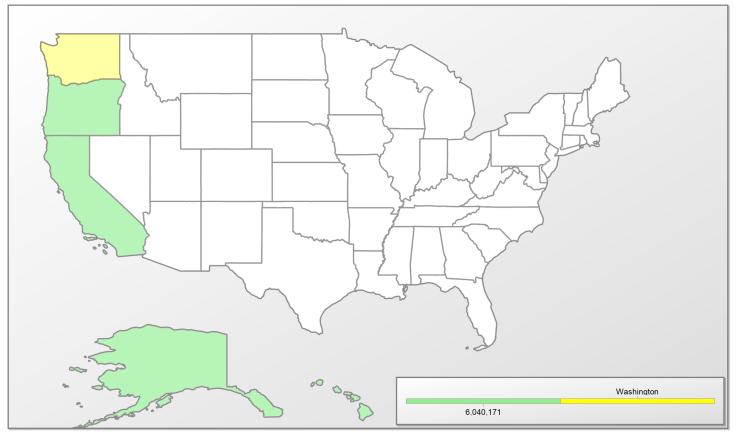
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Washington - Continued

2016 States Sending Commodities to Washington



Source: USACE Waterborne Commerce Statistics

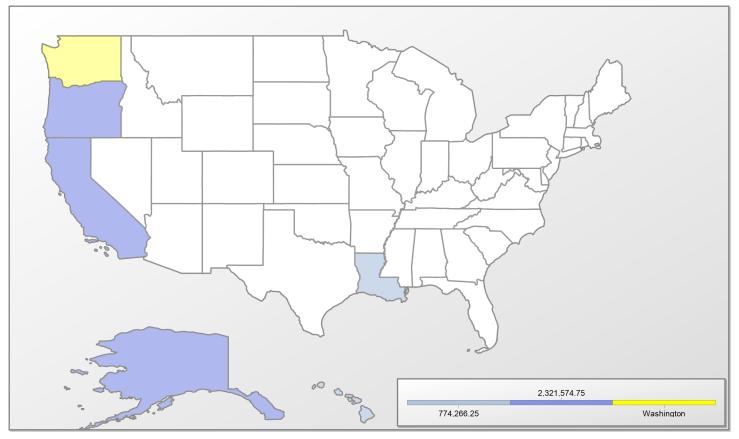
State Sending Tons	Total Tonnage Sent to Washington	Top Commodity - % of Total Sent to Washington				
Foreign	17,001,208	Others-62%				
Alaska	13,442,014	Crude Petroleum-89%				
Canada	4,366,626	**				
Oregon	1,873,976	Petroleum-44%				
California	342,684	Petroleum-77%				
Hawaii	58,170	**				

^{**}Unknown and Not Elsewhere Classified Products



Washington - Continued

2016 States Receiving Commodities From Washington



Source: USACE Waterborne Commerce Statistics

State Receiving Tons	Total Tonnage Recieved from Washington	Top Commodity - % of Total Recieved from Washington
Foreign	61,836,975	Grains-68%
Oregon	5,271,910	**
California	3,234,286	Petroleum-96%
Alaska	2,996,209	Others-72%
Canada	2,085,098	**
Hawaii	602,574	**
Louisiana	612	**

^{**}Unknown and Not Elsewhere Classified Products

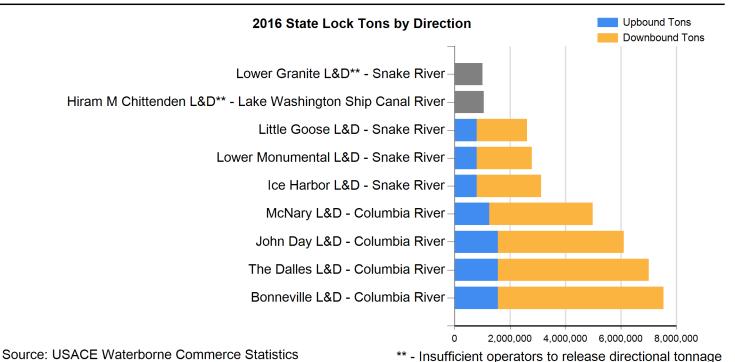
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Washington - Continued

Commodity Group Avg Tonnage % of Total Tons (Millions) Five Year Commodity Trend (Millions of Tons)						f Tons)	
Agragatas	E 071 22E	E 0/	5.36	5.60	6.17	5.84	6.88
ggregates	5,971,335	5%	2012	2013	2014	2015	2016
وا مردن مراد	0.000.007	22/	2.36	2.62	2.72	2.83	2.62
hemicals	2,628,237	2%	2012	2013	2014	2015	2016
oal	44,327	**					
	,02.		**-2012	**-2013	**-2014	**-2015	**-2016
Sruda Datralaum	16 060 416	450/	21.04	19.84	16.67	13 94	13 32
Crude Petroleum 16,960,416	15% —	2012	2013	2014	2015	2016	
`roino	37,050,977	32%	34.92	20.46	37.99	36.69	46.20
Grains 37,05	37,030,977	32%	2012	2013	2014	2015	2016
on/Steel	3,354,286	.,286 3%	3.58	3.06	3.53	3.50	3.10
OI/Steel		3 /0	2012	2013	2014	2015	2016
Dres/Minerals	1,906,942	2%	2.15	2.11	1.94	1.80	1 52
nes/iviirierais	1,900,942	2 /0	2012	2013	2014	2015	2016
Others	22 257 572	357,573 28% -	32.06	34.25	33.62	30.78	31.07
Others 32,357,573	2070	2012	2013	2014	2015	2016	
etroleum	16,243,334	14%	14.65	15.45	16.66	16.23	18.22
GUOIGUIII	10,243,334	14/0	2012	2013	2014	2015	2016



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Petroleum - 36%

Crude Petro - 47%

Washington - Continued

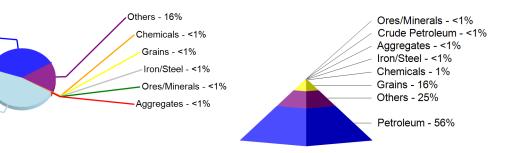
Commodity Value Distribution Charts by Waterway Type

Source: Waterborne Commerce Statistics, Values estimated from 2012 NDSU Commodity Valuation Study, values indexed by CPI to 2016 price level (Values Not Calculated for Foreign Movements)

2016 Coastal Traffic Commodity Value Distribution

2016 River Traffic Commodity Value Distribution Total Value: \$7.38 (Billion)

Total Value: \$17.32 (Billion)



Remaining <1% unable to release due to insufficient operators

Remaining <1% unable to release due to insufficient operators

Washington 2016 Top 5 Waterways (Tons in thousands; values in Millions of dollars)

Waterway Name	State Rank	Tons	Value
Puget Sound	1	83,607.8	\$25,207.6
Columbia River	2	41,052.9	\$1,413.3
Snake River	3	2,803.0	\$1,694.1
Grays Harbor, WA	4	**	**
Strait of Juan de Fuca	5	621.8	\$101.5

Commodity Values not calculated for foreign/coastal movements.

Source: USACE Waterborne Commerce Statistics, Values estimated from 2012 NDSU Commodity Valuation Study,

values indexed by CPI to 2016 price level

** Insufficient operators to release tonnage

Washington 2016 Top 3 Ports (Tons in thousands)

Port Name	U.S. Rank	Туре	Total Port Tons	Port Tons Within State
Tacoma, WA	17	Coastal	25,711.8	25,711.8
Seattle, WA	20	Coastal	24,204.0	24,204.0
Puget Sound Area, WA, Other Ports	24	Coastal	19,065.6	19,065.6

Source: USACE Waterborne Commerce Statistics

** Insufficient operators to release tonnage

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